

## Fairway Facts

### Mission:

FCC was formed to exclusively serve the financing needs of commercial lenders. Our mission is to provide financing programs that help our clients grow and manage their finance business.

### Financial Strength:

FCC is funded by Maple Trade Finance Corporation, a business unit of Maple Financial Group. Maple is a global financial organization with worldwide headquarters located in Canada and assets in excess of \$17 billion. Together, FCC and Maple are offering unparalleled financial, operational and managerial resources in order to allow our clients to safely finance and expand operations.

### FCC Programs:

#### Participation Finance:

Our participation programs are designed in a simple, straight-forward format, that allows you to diversify risk, retain client control, earn fee income, and overall expand your marketplace. The basic elements are:

- FCC assumes as much as 50% of the credit risk
- FCC participation is usually transparent to the client
- You maintain primary servicing role in the transaction
- FCC considers transactions as low as \$100,000
- Participation lines of credit, or individual client analysis
- Fixed pricing available

#### Lines of Credit:

FCC provides lines of credit for commercial lenders. Our programs combine the benefits of a rediscount program with the flexibility of a standard revolving line of credit. The basic elements include:

- Facilities up to \$10 million
- Advance rates from 80%
- Terms as short as 12 months
- Start-ups considered
- Low equity/subdebt requirements

# Our Funding Process

## Our Funding Process

### Lender Lines of Credit:

**In order for your account to be reviewed by FCC, please provide the following:**

- Financial statement for last fiscal year
- Most recent available year to date financial statement
- Portfolio aging report
- Corporate information (business plan, executive summary, promotional material and other related documents)
- Copy of operational procedures manual

### Participation Funding:

**In order for FCC to review the participation client, please provide the following:**

- Full copy of client/prospect credit file
- Historical client performance reports, if applicable
- Outline of servicing parameters for the account
- Copy of your lending documentation



Lending the Right Way, Lending the FairWay.

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